

Total Sold Market Statistics

Report Run: 3/3/2009 3:45:18 PM
 Property Type(s): SF,CC,LD,MF,RN,CI,BU,MH
 Status: SLD,RNT
 Start Date: 9/3/2008
 End Date: 3/3/2009
 Towns: Hingham, Norwell, Scituate, Duxbury
 Advanced Criteria: ■ List Office = NB4189

**THE SOBRAN GROUP
 SALES: 9/2008-3/2009**

Price Range	# of Listings	Avg. Days on Market	Average Sale Price	Average List Price	SP:LP Ratio	Average Orig Price	SP:OP Ratio
\$0 - \$49,999	0	0	\$0	\$0	0	\$0	0
\$50,000 - \$99,999	0	0	\$0	\$0	0	\$0	0
\$100,000 - \$149,999	0	0	\$0	\$0	0	\$0	0
\$150,000 - \$199,999	0	0	\$0	\$0	0	\$0	0
\$200,000 - \$249,999	0	0	\$0	\$0	0	\$0	0
\$250,000 - \$299,999	1	51	\$295,000	\$299,000	99	\$299,000	99
\$300,000 - \$349,999	0	0	\$0	\$0	0	\$0	0
\$350,000 - \$399,999	2	67	\$381,500	\$397,400	96	\$409,450	93
\$400,000 - \$449,999	0	0	\$0	\$0	0	\$0	0
\$450,000 - \$499,999	1	176	\$465,000	\$499,000	93	\$549,000	85
\$500,000 - \$599,999	1	68	\$590,000	\$599,000	98	\$599,000	98
\$600,000 - \$699,999	0	0	\$0	\$0	0	\$0	0
\$700,000 - \$799,999	2	99	\$735,000	\$759,000	97	\$759,000	97
\$800,000 - \$899,999	1	238	\$825,000	\$849,000	97	\$899,000	92
\$900,000 - \$999,999	0	0	\$0	\$0	0	\$0	0
\$1,000,000 - \$1,499,999	0	0	\$0	\$0	0	\$0	0
\$1,500,000 - \$1,999,999	0	0	\$0	\$0	0	\$0	0
\$2,000,000 - \$2,499,999	0	0	\$0	\$0	0	\$0	0
\$2,500,000 - \$2,999,999	0	0	\$0	\$0	0	\$0	0
\$3,000,000 - \$3,999,999	0	0	\$0	\$0	0	\$0	0
\$4,000,000 - \$4,999,999	0	0	\$0	\$0	0	\$0	0
\$5,000,000 - \$9,999,999	0	0	\$0	\$0	0	\$0	0
\$10,000,000 - \$99,999,999	0	0	\$0	\$0	0	\$0	0
Total Properties	8	Avg. 108	\$551,000	\$569,850	97	\$585,363	94

Lowest Price: **\$295,000**

Median Price: **\$527,500**

Highest Price: **\$825,000**

Average Price: **\$551,000**

Total Market Volume: **\$4,408,000**

Our Original List Price to Sale Price Percentage is 94%, vs. 90% for the rest of the industry. With the average home sold by The Sobran Group at \$551k, this correlates into a potential savings of \$22,000. All accomplished while selling the house in distinctly less time than the average agency would take.